**WILLIE WITTEN**

willie.witten@gmail.com │ 916.837.5713

**EXPERIENCE**

**AIANTES CONSULTING** November 2013 – Present

Owner/Consultant Chicago, IL

● Assist small businesses in their operations and product development with a focus on easing cultural and linguistic barriers

● Attend and advise in both in-house and client meetings

● Provide financial advice and investing guidance

● Construct social media profiles to promote business and recruit new clients and employees

● Clients include: Big G’s Pizza, Benxi Future English Training Center and Fidelia

● Identify operational problems and inefficiencies and propose workable solutions

● Review employee applications and assist in evaluating their qualifications

**SUMO CAPITAL, LLC (PLUTUS TRADING)** Chicago, IL

Trader January 2015 – July 2015

● Electronic and open-outcry Trader and market maker of the Volatility Index (VIX), VXX and Standard & Poors index (SPX) options

● Managed and held multi-million dollar positions across several option products as well as stock and futures positions

● Identified and managed risk parameters by evaluating position behavior and risk under various market scenarios

● Implemented custom volatility arbitrage spreads across VIX, VXX and SPX index options through historical and current data analysis

● Analyzed financial contracts and set pricing levels for their purchase and sale

● Responsible for purchasing and selling thousands of index option contracts daily

● Conducted technical data analysis and financial modeling of market trends to identify profitable strategies and coordinated their implementation into our group portfolio

● Monitored international markets overnight in order to capitalize on (protect against) large global events and market movement

● Oversaw portfolio management costs and operational accounting by creating Microsoft Excel spreadsheets to evaluate automated, daily financial reports

● Conducted business while maintaining regulatory compliance within the trading firm, the Chicago Board Options Exchange (CBOE) and larger governmental agencies such as the Securities and Exchange Commission (SEC)

**WALLEYE TRADING** Chicago, IL

VIX Options Trader February 2008 – March 2014

* Market maker and trader for multiple proprietary hedge fund accounts in the VIX product on the CBOE
* Executed trades (purchases and sales of financial contracts) via open outcry and electronically in all VIX option series
* Managed positions by hedging futures, conducted volatility analysis and established, evaluated and maintained various risk parameters
* Monitored position balances and out-trades with both clearing firms and intra-fund accounts
* Accurately and rapidly calculated appropriate option pricing through real-time market data analysis in a fast paced and often stressful work environment
* Coordinated the implementation and integration of two different trading systems and provided planning, guidance and proposed modifications in their development
* Managed multiple tasks, including, but not limited to, mentally pricing financial contracts, responding to customer requests for quotes, data entry, and clearly communicating market conditions to colleagues and competitiors

**TOP HAT AMPLIFICATION** Apex, NC

Amplifier Technician August 2007 – December 2007

* Constructed and tested handmade instrument amplifiers from electronic schematics and layouts
* Repaired and improved damaged and old amplifiers under warranty
* Coordinated packaging and shipping of products to worldwide distributors
* Assisted in updating current amplifier designs and developing new products

**WALLEYE TRADING**  Chicago, IL

Arbitrage Clerk September 2006 – August 2007

* Relayed timely market information electronically, verbally and through hand-signals to both off and on floor traders in multiple financial products
* Resolved position discrepancies and out-trades (trade reconciliation) in multiple products and kept all traders informed of current positions
* Prepared daily Microsoft Excel reports of option contract inventory sheets and position summaries to prepare traders before the market opening
* Handled hardware and software system problems and oversaw implementation of solutions and fixes
* Responsible for back-office duties, reporting daily account positions, trade errors, record keeping and filing, running errands and completion of all other miscellaneous, day to day tasks
* Taught the skills and procedures of being an Arbitrage Clerk to two junior clerks, monitored their development and served as their supervisor

**GREATER SHANGHAI** Shanghai, China

English Tutor June 2005 – July 2006

* Started a personal English tutoring service through advertisements, referrals and specialized education for clients
* Constructed and administered individually tailored lessons to students ranging from elementary pupils to business professionals
* Developed and maintained a scheduling system to set up appointments and lessons
* Recognized problematic areas of language development and created various remedies and exercises to aid clients’ progress and development both during lessons and for individual practice

**ZHUZHOU TEACHERS COLLEGE** Zhuzhou, HN, China

English Professor September 2004 – May 2005

* Instructed education majors in written and spoken English, teaching and career guidance
* Created lesson plans, tests and evaluated student performance through regular testing
* Organized and oversaw extracurricular activities for college English Education mjors
* Reported to department deans on the progress and evaluation of over 200 college students

**FUTURE ENGLISH TRAINING CENTER** Benxi, LN, China

English Teacher February 2004 – August 2004

* Taught both written and spoken English to Chinese students ranging from ages 4 to 30
* Developed curriculum, lesson plans, tests and organized activities for different skill levels
* Instructed students at the Training Center and also traveled to surrounding rural areas to teach in public middle schools
* Studied Chinese language and culture to better communicate with staff and improve curriculum and lesson delivery
* Served as an ambassador for Future English Training Center and recipient of Liaoning Provence Foreign Expert Award

**BOB O’LINK GOLF CLUB** Highland Park, IL

Caddie June 1997 – September 2006

* Learned about business operation through observing and assisting in daily golf club activities
* Developed work relationships and interpersonal skills through working both for members and with other employees

**MIMOSA** Highland Park, IL

Waiter October 2003 – January 2004

* Learned about business operation through observing and assisting in daily golf club activities
* Developed work relationships and interpersonal skills through working both for members and with other employees

**HAMILTON CENTRAL SCHOOL** Hamilton, NY

Spanish Teacher April 2003 – May 2003

* Learned about business operation through observing and assisting in daily golf club activities
* Developed work relationships and interpersonal skills through working both for members and with other employees

**SEVEN OAKS CLUBHOUSE** Hamilton, NY

Waiter February 2003 – May 2003

* Learned about business operation through observing and assisting in daily golf club activities
* Developed work relationships and interpersonal skills through working both for members and with other employees

**HAMILTON CENTRAL SCHOOL** Hamilton, NY

Volunteer Special Needs Tutor October 2001 – April 2003

* Learned about business operation through observing and assisting in daily golf club activities
* Developed work relationships and interpersonal skills through working both for members and with other employees

**EDUCATION**

**COLGATE UNIVERSITY** Hamilton, NY

Bachelor of Arts in Mathematics September 1999 – December 2002

* Graduated Cum Laude with a 3.35 cumulative GPA
* Dean’s Award for Academic Excellence; Fall 1999, Spring 2001, Fall 2002
* Varsity Men’s Soccer; Fall 1999 – Spring 2001; First ever Weightlifter of the Month, April 2001
* Disc Jockey; WRCU (Colgate Radio), Fall 2001- Spring 2003

**SKILLS**

* Proficient in Microsoft Excel
* Conversational in Spanish and Chinese (Mandarin)